



**2500 manatlıq mükəlləfi**

Şirkətin Adı: Rocket Internet

Vəzifə: Country Manager

Yüklenib/ Son tarix: 10 oktyabr / 10 noyabr

İş yeri: Baku

Contact Email: amin.rehman@rocket-internet.com

## Who we are

Rocket Internet is the world's largest internet incubator. Our portfolio of online companies span all around the world in the verticals of; fashion, food, furniture, realestate, marketplace, food, jewellery, cars. For more details check out our companies and our team around the globe at: [www.rocket-internet.com](http://www.rocket-internet.com)

We have been building online companies since 1999 and have created over 100 market leading companies in 50+ countries, dozens of which have been exited successfully. Since 2007 our team operates under the name of Rocket Internet.

We are headquartered right in the vibrant centre of Berlin, Europe's Silicon Valley, and operate a network of 25 international Rocket Internet offices (excluding individual venture offices), covering all relevant developed and emerging markets. Our primary focus is on building proven, transaction-based business models in the online and mobile space. We are however not limited by such parameters and seize other attractive opportunities whenever they arise.

## How we work

Rocket is much more than a venture capital firm or an incubator. We bring together all key elements required to create great companies: team, concept, technology, and capital. We are 100% operationally involved in building our ventures and cover all critical functions with our expert teams. They work together seamlessly in order to ensure that best practices are implemented in all key areas.

These teams include: Engineering and Product Development, Online Marketing, CRM, Business Intelligence, Operations, HR, and Finance. In addition, we have a global mobile task force of top entrepreneurial talents that brings expertise and speed to all our markets.

## What we believe in and how we see ourselves

We are passionate entrepreneurs and focus on performance. We remain humble, and we understand that success is a result of hard work. We want to learn every day and share our

knowledge with each other. We focus on the details and always try to solve problems ourselves.

We want to be selfless and pragmatic and have no time for politics. We value intelligence more than experience. We believe that anything is possible. We move as fast as we can and take risks. We like to get and give autonomy and responsibility. We are flexible and tolerant towards ambiguity and uncertainty. And above all, we are always looking for great people to join our galaxy of companies.

Hiring now: Country Manager, Azerbaijan

Country Manager, for a typical venture at Rocket Internet, is mainly responsible for leading a local team to sign vendors in the country and then managing the long-term relationship with these vendors.

This role interacts across multiple departments and functions. Responsibilities include, but are not limited to:

- Creating a sales pipeline for the country and individual team member portfolios
- Making excellent sales pitches and sales deck for the meetings
- Keep strong follow-up calls, meetings and any other CRM-related activities with vendors
- Negotiate the best contract terms in every possible way
- Post-signing activities include: featuring the vendors live on the website and carry out compliance
- Maintaining detailed knowledge of new and existing vendors and competitors
- Overview of day-to-day admin tasks, cash budgets, accounting & tax matters
- Keep strong liaison with all stakeholders of the business

***Requirements for the candidate:***

- Minimum education: Bachelor's degree
- Must be fluent in spoken/written Russian, Azeri & English
- Pleasant personality with great presentation & communication skills
- Must have a proven track record in a Sales Management environment
- A go-getter mentality, who believes that winning is everything in life

How to apply:

Email updated resume with recent picture + skype id at: amin.rehman@rocket-internet.com  
In the subject line mention 'Country Manager'

Salary Package range 1500AZN – 2500AZN with excellent global level growth opportunities  
Mənbə:azerjobs.com

**“Vergi Məcəlləsi -2013” kitabı – Vergi Məcəlləsi+ ən son dəyişiklik və əlavələrin şərh –**

**2013**

Kitabı əldə etməklə Siz aşağıdakı məlumatlara sahib olacaqsınız:

- 1) Vergi Məcəlləsi - Əlavə və dəyişiklikdən sonra yekun çap formasında;
- 2) Prezidentin fərmanı ilə əlavə və düzəliş edilən 131 bəndin ayrı-ayrıcay izahı;
- 3) Azərbaycan Respublikasında 2013-cü il üçün yaşayış minimumu haqqında Azərbaycan Respublikasının Qanunu;
- 4) Vergi orqanlarının YENI rekvizitləri;
- 5) Vergi Məcəlləsi, vergi qanunvericiliyi ilə bağlı Nazirlər Kabinetinin 23 qərarı, Digər Normativ və Direktiv sənədlər (Konstitutsiya Məhkəməsinin qərarları, Azərbaycan Respublikasının Qanunları və s.) bölməsində 23 sənəd, Vergi qanunvericiliyinin pozulması ilə bağlı məsuliyyət tədbirləri - ELEKTRON FORMADA,
- 6) Əmək haqqı kalkulyatoru - Bu kalkulyator vasitəsiylə Siz aylıq əmək haqqılarının (Güzəştli və Güzəştisiz) açıqlamalarla hesablamasını apara biləcəksiniz;

**Kitabın satış qiyməti 10 manatdır. Kitabın üzərində verilən CD pulsuzdur və istənilən ünvana da çatdırılma xidməti də ödənişsizdir. Kitabı əldə etmək istəyənlərdən əlaqə nömrələrini office@mks.az adresinə göndərməyini və 437-32-67 və 050-265-72-65 sayılı telefonla bildirməklərini xahiş edirik.**